

















## **Terms of Reference (ToR)**

# Front Office, Target Group assistance, Territorial Animator and stakeholders networking activities

"Support Services to Communication Activities"

PROJECT C2-2.2-112: "MOVE ON - MOBILITÀ TRANSFRONTALIERA ATTRAVERSO L'EROGAZIONE DI VOUCHER"

**ITALIA-MALTA PROGRAMME 2014-2020** 

19 January 2022

Subject

Public selection procedure related to the provision of support services in the implementation of the following project activities:

- Front Office activities and Target Groups assistance;
- Territorial Animator and stakeholders networking activities.

The services are necessary for the implementation of the activities entrusted to the company HERMES Corporation Limited located in Triq Saint Vincent, 7 - SLM1448 Sliema – MALTA E-mail: info@hermesjobs.com (hereafter HERMES) under the PROJECT C2-2.2-112: "MOVE ON - MOBILITÀ TRANSFRONTALIERA ATTRAVERSO L'EROGAZIONE DI VOUCHER" and, in particular, of those falling within WPC Communication.

The PROJECT C2-2.2-112: "MOVE ON - MOBILITÀ TRANSFRONTALIERA ATTRAVERSO L'EROGAZIONE DI VOUCHER" is an EU territorial cooperation project co-financed by the EU under the Interreg V-A Italy-Malta 2014 - 2020, Priority Axis 2 "Competitiveness of small and medium-sized enterprises".

The "MOVE ON" project aims to promote a better equilibrium in the cross-border labour market by supporting cross-border mobility pathways for young people and recent graduates.

In particular, the project will promote job placement internships, through the provision of vouchers and related support services (administrative, management, user assistance, promotion, information, dissemination and capitalization of results).

The recipients of mobility vouchers will be identified through a public-evidence procedure and will fall into the following categories: not-employed, unemployed, disadvantaged people.

#### **Expected results:**

Provision of 100 vouchers for cross-border mobility paths for employment internships of young and new graduates located in in the cooperation area (approximately 75 in Sicily and 25 in Malta).

The overall objective of the project is to promote employment opportunities for young people by promoting mobility processes within the cross-border area.

The project activities will carry out:

- 100 internships at 50 micro, small and medium-sized enterprises
- 2 national agreements between companies and stakeholders participating in the project
- 1 cross-border network between companies and stakeholders participating in the project

#### **Project Lead Partner:**

ASS.FOR.SEO. Società Consortile ar.l.

## **Project Partners:**

**HERMES Corporation Limited** 

## **Associated Partners:**

- 1-Università degli Studi di Palermo Dipartimento di Scienze Psicologiche, Pedagogiche, dell'Esercizio fisico e della Formazione
- 2-Sicindustria Associazione Industriali delle Province di Agrigento, Caltanissetta, Enna, Messina, Palermo, Ragusa, Trapani
- 3-Camera di Commercio Industria Artigianato e Agricoltura di Palermo ed Enna
- 4-Istituto di Formazione Politica "Pedro Arrupe" Centro Studi Sociali
- 5-Centro Siciliano Sturzo
- 6-North Harbour Ltd.

7-Platinum Development Ltd.

8-ST Hotels Ltd.

9-ST Properties Ltd.

10-Regione Siciliana – Assessorato della famiglia, delle politiche sociali e del lavoro – Dipartimento della famiglia e delle politiche sociali

The project duration is 24 months (Start Date: 02.11.2020 - End Date: 01.11.2022 due to the perdurance of the Covid - 19 emergency an extension of duration of activities may be asked) with a total budget of: 2.840.000,00 € ERDF Contribution of which: 2.414.000,00 €.

Within this framework, HERMES is selecting a supplier/consultant/external company to which it will subcontract some service related to the implementation of communication activities of which it is responsible. In particular, the services that will be related to carrying out on behalf of the HERMES of communication activities will include:

- Front Office activities and Target Groups assistance;
- Territorial Animator and stakeholders networking activities.

To these ends, by the official publication of the present Term of Reference and after comparing the curricula by all the offers that showed interest and evaluating professional experience and technical skills, HERMES will identify a qualified suppliers/consultant/external company and evaluating the economic offer in response to the specifications described in the next section ("Description of the Service"). The contract will be awarded to the tender offering the most economically advantageous on the basis of the best quality/price ratio.

Description of the Service

## 1. Objectives of the contract

The main objective of the contract is to contribute to the goals of the MOVE -ON project by subcontracting services that are necessary for the implementation of the tasks forming part of the activities that the HERMES needs to carry out within the project.

The services will be accomplished through the execution of the tasks as described in the following paragraph.

## 2. Detailed description of the tasks to be performed and deliverables to be achieved

- Front Office activities and Target Groups assistance;
- Territorial Animator and stakeholders networking activities.

The tasks are linked to the activities foreseen specifically in WPC – Communication.

The aims of these tasks are:

- assistance in coordinating online and in presence front office activities concerning information, assistance and advisor to the services proposed for the target users;
- organization of remote / face-to-face activities regarding information and guidance to the services proposed for the target users;
- management and updating of the data collection database of the expected target users and drat of reports on access flows on a quarterly basis and a final and release of a final report;
- support for the on-line recruitment activities of the target users of the project (young people students and companies) for the purpose of raising awareness and involving the main stakeholders of the project;
- support to the staff in charge of organizing remote events and meetings aimed at promoting both the project and the public announcement for the assignment of mobility vouchers within the Italy Malta

Programme area;

- management of FAQs and all problems connected with the submission of applications;
- support for dissemination and promotion of the public notice for the assignment of mobility vouchers, providing applicants with detailed information on the contents of the notice and on the functioning of the transnational mobility vouchers assigned;
- online information and assistance to users on the guides for requesting / managing vouchers;
- information and online assistance to the target users during the period of assignment of the mobility voucher, to facilitate its correct execution;
- information and online assistance to beneficiaries for the correct use of the individually assigned mobility voucher;
- collection of information and feedback on the services offered by the Front Office and information on best practices on the transnational mobility experiences carried out.
- information, assistance and guiding activities for the target users, also providing information on the project website;
- organizational and logistical management of the information of the Front Office in Malta;
- management of user reporting through the filling of first contact forms and ongoing monitoring tools;
- support to the staff in charge of finding the target users of the project (young people students and companies) for the purpose of raising awareness and involving the main stakeholders of the project;
- information / guidance activities for companies established in the Italy Malta Programme Area on administrative procedures, employment opportunities, tools and facilitations that can be activated to encourage the recruitment / stabilization of young people at the end of the mobility experience;
- collection of information and feedback on the services offered by the front office activities and information on best practices on the transnational mobility experiences carried out, for the purpose of disseminating and capitalizing the results of the project.
- actively participate in the preparation of an animation plan, in line with the strategy and objectives of the MOVE ON project, aimed at involving unemployed young people in Malta;
- organize and manage an awareness campaign, dissemination and develop system actions aimed at
  promoting the Public Notice for the assignment of mobility vouchers to the institutions and local youth
  communities in the Maltese area, whose subjects of interest are young people and unemployed.
  Specifically, at: schools, universities, employment centers, associations, youth aggregation centers,
  policy makers, local authorities etc.;
- carry out dissemination actions, presentation meetings, information and networking for the promotion
  of the Public Notice to reach the interested parties through the involvement of schools, universities,
  employment centers, associations and youth aggregation centers, policies makers, local authorities etc.;
- support the development of a territorial network (public and private) available to all the reference stakeholders potentially interested in the initiative;
- actively participate in the promotional events organized and carried out by the Project representatives
  for the promotion of the Public Notice aimed at assigning the mobility Vouchers, guaranteeing the
  involvement of unemployed young people covered by the relevant Notice;
- organize 2 meetings to promote the public notice for mobility vouchers, 1 to young people and 1 to host
  companies, aimed both at promoting awareness of the public notice for mobility vouchers among young
  people and companies and at raising awareness among the main stakeholders by encouraging their
  active involvement in the project. The meetings for stakeholders, in particular, intend to initiate
  networking processes that can contribute to the sustainability of the financed mobility and the model
  implemented (eg signing of national memorandum of understanding and creation of a cross-border
  network).
- actively participate in the preparation of an animation plan, in line with the strategy and objectives of the MOVE ON project, aimed at involving SMEs in the Malta area and in relation to the productive sectors of interest in the MOVE ON project;
- organize and manage an awareness campaign and develop system actions aimed at promoting the Public Notice for the assignment of mobility vouchers for unemployed young people, at institutions and local business communities in Malta, whose subjects of interest are SMEs in the reference sectors of the project. Specifically: blue economy, health and quality of life (biotechnologies, food and Mediterranean diet, services and networks for human health), environmental protection, sustainable tourism services;

- carry out dissemination actions, presentation meetings, information and networking, for the promotion
  of the Public Notice in order to reach and involve productive actors of interest and specifically:
  companies in the reference sectors, employers' associations, trade union associations, bilateral bodies,
  policy makers, local authorities etc.;
- definition of a territorial impact strategy for the promotion, dissemination and capitalization activities envisaged in the project;
- promotion of partnership actions concerning in particular the knowledge of the project and the involvement of the reference stakeholders of the project (policy makers, companies, schools, universities, training institutions, employment agencies and employment services, etc.) in the Maltese territory;
- support, assistance and monitoring of the actions to disseminate the results and capitalize the project;
- orientation and direction in the implementation of all the dissemination phases envisaged in the Communication Plan (contents, methods, tools, targets) with reference to the territory of the Maltese area;
- support to the project team during the organization phase of the planned promotion and dissemination events, through the involvement of local stakeholders;
- implementation of territorial animation strategies aimed at raising awareness and involving the main territorial stakeholders in order to favor the adoption of memorandum of understanding and the creation of cross-border networking to support transnational mobility;
- organization of 3 network promotion meetings for mobility vouchers aimed at stakeholders for
  promoting awareness of the public notice for mobility vouchers among young people and companies
  and at raising awareness among the main stakeholders by promoting their active involvement in the
  project. The meetings for stakeholders, in particular, intend to initiate networking processes that can
  contribute to the sustainability of the financed mobility and the model implemented (eg signing of
  national memoranda of understanding and creation of a cross-border network).

It is expected that the above mentioned activities will be carried on by 3 (3) senior experts acting as Senior Advisors for a total of 6 hours per 22 days/month for a total of 8 months and four (4) junior expert acting as Front Office Operators for a total of 6 hours per 22 days/month for a total of 8 months.

Other specifications

To ensure the quality of the service, the Contractor shall guarantee appropriate and consistent standards in its execution. Moreover, the Contractor must produce task related documents and communication in a high-level English.

Expected schedule

During the contractual period, the Contractor must submit periodical reports, which must be written in English and which must contain comprehensive information on the activities put in place with a view to achieving the tasks set out in the contract, also a proof (monthly reports, timesheets, etc.) of the experts involved in the tasks should be released.

- May 2022: First task achievement report;
- August 2022: Second task achievement report;
- November 2022: Final report.

Please note, that due to the perdurance of the Covid - 19 emergency an extension of duration of activities may be asked meaning a postponement of a project activities schedule without any change or increase to the budget allocated for the activities required.

The travel and accommodation costs for the participation of the experts in the workshops and events relevant to the scope of this contract are not included in the contract.

Compatibly with COVID19 pandemic, the participation to project meetings and events will be agreed among HERMES and the experts. The expenses incurred for traveling will be reimbursed by HERMES only if the working trips have been previously authorized by HERMES and fully documented with supporting documents by the experts.

The fees will be paid in no. 3 installments on presentation of a duly-issued and detailed invoices: 1st invoice after the signature of the contract (33 % of the total cost of the service) 2nd invoice after three months (33 % of the total cost of the service) 3rd invoice by the end of the period (balance of the total cost of the service)

Other conditions for the payments:
Satisfactory acceptance of services;
Submission of the requested interim and final reports.;
Submission by the Service Provider of a detailed invoice/claim for expenses.

## **Payment Instructions**

The payment term for the invoices will be: Bank transfer within 30 days after the acceptance of the original invoice. The bank account details will be asked to the Contractor. HERMES maintains the right to require additional fiscal documentation if considered needed. The tax legislation in force at the date of acceptance of the offer will be applied.

The Awarded Provider shall submit to HERMES both an electronic (by emailing to info@hermesjobs.com) and the original hard copy of the invoice/claim for expenses.

The invoices have to include the following information:

Header: Hermes Corporation Limited, Triq Saint Vincent, 7 - SLM1448 Sliema – MALTA

VAT code: MT 21070234

<u>Object</u>: "Provision of support services to communication activities – Front Office, Target Group assistance, Territorial Animator and stakeholders networking activities - PROJECT C2-2.2-112: "MOVE ON - MOBILITÀ TRANSFRONTALIERA ATTRAVERSO L'EROGAZIONE DI VOUCHER"

Interreg V-A ITALIA-MALTA PROGRAMME 2014-2020 – "

<u>Description</u>: Details of the service provided.

Hermes is not in the condition to pay in advance the invoice.

Duration

The contract is expected to be signed in February 2022. Execution of the tasks is to start upon the entry into force of the contract, which will take place from the date on which it is signed. The service contract will last for 8 months, presumably from 01/03/2022 to 01/10/2022, due to the perdurance of the Covid - 19 emergency an extension of duration of activities may be asked meaning a postponement of a project activities schedule without any change or increase to the budget allocated for the activities required.)

## 1. Eligibility

- Citizens in possession of her/his full civil and political rights;
- Against the applicants, no charges shall be pending such as disqualification, prohibition, suspension or decadence, or even indictments, pending convictions and / or preventive measures, pursuant to current legislation;

## 2. Required skills and qualifications of the Applicant

- Applicant shall have full technical ability to perform the service described in this ToR.
- Having VAT number (or availability to request a VAT number in February 2022).

3. How apply

All interested bidders should submit a quotation respecting the following requirements.

Instruction to Proposers	Specific Requirements
Deadline for the submission the offer	1 February 2022 – by 15:00 PM. (Rome time GMT+1).  Any offers received after this date and time will not be accepted
How to submit the offer	The candidate must send in PDF format to the following e-mail address: info@hermesjobs.com with the following subject: "Front Office, Target Group assistance, Territorial Animator and stakeholders networking activities- support services to communication activities – PROJECT C2-2.2-112: "MOVE ON - MOBILITÀ TRANSFRONTALIERA ATTRAVERSO L'EROGAZIONE DI VOUCHER" Interreg V-A ITALIA-MALTA PROGRAMME 2014-2020".  The application must include the following documents in English language: - Economic quotation in Euro included VAT; - Abstract of the methodology and description how the candidate will implement the services required that are relevant for the present Terms of References filling the form annexed;
Language for submitting the offer	English only
Currencies	EURO (€)

The sending of the offer does not in any way constrain HERMES to request the service in question.

## 4. Invitation, selection, evaluation and award criteria

As a subcontractor, HERMES will award the service on the basis of the most economically advantageous tender on the basis of the best quality/price ratio, following the procedure specified below:

- HERMES after receiving all the offers, respecting and guaranteeing the principles of transparency, equal treatment, non-discrimination and competition, will carry on in comparing the economic offers.
- Information about the present procedure is published in HERMES's official website

- ( https://www.hermesmalta.com/)
- Bidders shall send their offers **no later than 15:00 of 01 February 2022** to the email address indicated above. Offers received after the aforementioned deadlines will not be evaluated.
- Offers shall be sent in Euro and VAT included.
- Offers should contain an abstract of the methodology and description how the candidate will implement the services required filling the form annexed.
- As a first step, HERMES will assess if the bids meet the eligibility requirements and the experience and required skills of the applicant. Secondly, HERMES will evaluate the offers on the basis of the most economically advantageous tender (on the basis of the best quality/price ratio) based on the scores awarded for satisfying the requirements outlined above.
- The offer that gathers the maximum score will be selected.

#### Other issues

HERMES will proceed to award the tender even in case a single valid candidature is received, in the case that itis considered appropriate and convenient.

If two or more offers of the same amount will be received, HERMES will contact the bidders and conduct interviews via telephone, in order to better evaluate the offers.

HERMES, as a contracting entity, reserves the right not to proceed with the awarding of contracts if no offer is convenient or suitable in relation to the subject of the contract, without the bidders having nothing to claim, not even as a pre-contractual liability.

All the charges and risks relating to the activities and obligations necessary for fulfilling the contract, being considered part of the agreed remuneration, shall be borne by the Contractor.

The Successful bidder assumes full and direct management liability for the services and supplies entrusted to him/her, thereby freeing up HERMES.

It will directly, criminally and civilly, respond for the damages to people and things caused in the execution of the services and supplies, and will bear the full and exclusive charge for any compensation, without the right to recourse or remuneration from HERMES.

Consequently, the Contractor exonerates HERMES from these responsibilities, undertaking to relieve it of any request that, for this reason, should be presented.

The results of the present selection procedure will be communicated within 5 working days after the deadline for submission of bids to all bidders.

A service contract will be concluded with the selected bidder, which must contain all the parts indicated in this tender.

Contacts

In case additional information is required to submit the proposal, we kindly invite you to contact HERMES by writing to the following e-mail address info@hermesjobs.com

Only relevant questions in writing concerning clarifications of the tender will be answered.

**APPENDIX** 

General Scoring System of the Offers

**ATTACHMENTS** 

Bid form

Abstract of the methodology and description how the candidate will implement the services

## **Appendix: General Scoring System of the Offers**

#### 1. Technical offer

The technical offer will be evaluated out of 80 points, based on the following criteria

Quality of the methodology and description how the candidate will implement the services: 70 points Proven expertise in providing services in international mobility activities at least 2 years: 10 points

Candidates with technical offers scoring under 50 points are eliminated automatically.

Among the successful candidates, the best score is made equivalent to 100 points, the scores of the other candidates are then adjusted based on the following equation:

TSC = (Initial technical score of the candidate / Best initial technical score) x 100

#### 2. Financial offer

Financial offers will be evaluated out of 20 points.

The financial offers are first compared with the maximum budget available for the contract.

For the remaining bids, scores are assigned as follows: the lowest bid is given 20 points, and the other bids are awarded points according to the following equation:

PC = (Lowest financial offer / Financial offer of the tender being considered) x 20.

Thereafter, the best value offer is selected by weighing the technical score against the financial score on a 80/20 basis, according to the formula below:

 $N = (0.80 \times TSC) + (0.20 \times PC)$ 

N: Final weighed score

**TSC**: Technical Score of the candidate concerned **PC**: Price offered by the candidate concerned

The winning bid will be the one receiving the highest value for N.

















## ATTACHMENT BID FORM

Notes to Bidders: Please complete this form demonstrating substantial responsiveness to the specifications described in the Terms of Reference.

To:
HERMES Corporation Limited
Triq Saint Vincent, 7 - SLM1448 Sliema – MALTA
info@hermesjobs.com

Place, Date: Ref. No.: (To be filled by HERMES)

In compliance with our "Terms of Reference (ToR) Front Office, Target Group assistance, Territorial Animator and stakeholders networking activities- support services to Communication activities. PROJECT C2-2.2-112: "MOVE ON - MOBILITÀ TRANSFRONTALIERA ATTRAVERSO L'EROGAZIONE DI VOUCHER" - Interreg V-A Italy-Malta 2014 - 2020",

I, the undersigned	, lega	al representative	of
	registered	of	fice
address			
, Vat number		intend to submi	t a
bid/proposal in response to the above-mentioned tend	er.		

The organisation I represent is/ I am legally established at the following address;
☐ There are no administrative, crime or judicial pending charges against the company/myself;
☐ The organisation I represent has/ I have full technical capacity to implement the service as described in the Notice;
☐ I have examined the ToR fully (Subject, Background, Description of the Service, Other Specifications, Contractual and Financial Terms, Payment Instructions, Duration, Selection Criteria, Evaluation and Award Procedure, Other Issues, Contacts, Appendix: General Scoring System of the Offers);
The tender bid for the implementation of the services required is: $\in$ (VAT included).
The undersigned offers to provide the services in accordance with the request described in the
"Terms of Reference (ToR) Front Office, Target Group assistance, Territorial Animator and
stakeholders networking activities- support services to communication activities. PROJECT
C2-2.2-112: "MOVE ON - MOBILITÀ TRANSFRONTALIERA ATTRAVERSO L'EROGAZIONE DI
VOUCHER" - Interreg V-A Italy-Malta 2014 - 2020". In case of positive assessment, the
undersigned accepts and agrees to sign an assignment letter for the provision of the services
required.
Best regards,
Place and Date
Signature and Stamp

I, the undersigned, declare that:















#### **ATTACHMENT**

Abstract of the methodology and description how the candidate will implement the services Notes to Bidders: Please complete this form demonstrating substantial responsiveness to the specifications described in the Terms of Reference.

> To: HERMES Corporation Limited Triq Saint Vincent, 7 - SLM1448 Sliema – MALTA info@hermesjobs.com

List of the main activities required	Description how the services required will		
	be implemented		
	(max 1500 characters for each activities)		
assistance in coordinating online and in			
presence front office activities concerning			
information, assistance and advisor to the			
services proposed for the target users			

organization of remote / face-to-face	
activities regarding information and	
guidance to the services proposed for the	
target users	
management and updating of the data	
collection database of the expected target	
users and drat of reports on access flows on	
a quarterly basis and a final and release of a	
final report	
support for the on-line recruitment activities	
of the target users of the project (young	
people - students and companies) for the	
purpose of raising awareness and involving	
the main stakeholders of the project	
the main stakeholders of the project	
support to the staff in charge of organizing	
remote events and meetings aimed at	
promoting both the project and the public	
announcement for the assignment of	
mobility vouchers within the Italy - Malta	
Programme area	

management of FAQs and all problems connected with the submission of applications	
support for dissemination and promotion of the public notice for the assignment of mobility vouchers, providing applicants with detailed information on the contents of the notice and on the functioning of the transnational mobility vouchers assigned	
online information and assistance to users on the guides for requesting / managing vouchers	
information and online assistance to the target users during the period of assignment of the mobility voucher, to facilitate its correct execution	

information and online assistance to beneficiaries for the correct use of the individually assigned mobility voucher	
collection of information and feedback on the services offered by the Front Office and information on best practices on the transnational mobility experiences carried	
out	
information, assistance and guiding activities for the target users, also providing information on the project website	
organizational and logistical management of the information of the Front Office in Malta	

management of user reporting through the	
filling of first contact forms and ongoing	
monitoring tools	
support to the staff in charge of finding the	
target users of the project (young people -	
students and companies) for the purpose of	
raising awareness and involving the main	
stakeholders of the project	
information / guidance activities for	
companies established in the Italy - Malta	
Programme Area on administrative	
procedures, employment opportunities,	
tools and facilitations that can be activated	
to encourage the recruitment / stabilization	
of young people at the end of the mobility	
experience	
collection of information and feedback on	
the services offered by the front office	
activities and information on best practices	
on the transnational mobility experiences	
carried out, for the purpose of disseminating	
and capitalizing the results of the project	
actively participate in the preparation of an	
animation plan, in line with the strategy and	
objectives of the MOVE ON project, aimed at	
involving unemployed young people in Malta	
<u> </u>	

organize and manage an awareness	
campaign, dissemination and develop	
system actions aimed at promoting the	
Public Notice for the assignment of mobility	
vouchers to the institutions and local youth	
communities in the Maltese area, whose	
subjects of interest are young people and	
unemployed. Specifically, at: schools,	
universities, employment centers,	
associations, youth aggregation centers,	
policy makers, local authorities etc .	
carry out dissemination actions,	
presentation meetings, information and	
networking for the promotion of the Public	
Notice to reach the interested parties	
through the involvement of schools,	
universities, employment centers,	
associations and youth aggregation centers,	
policies makers, local authorities etc.	
support the development of a territorial	
network (public and private) available to all	
the reference stakeholders potentially	
interested in the initiative	
actively participate in the promotional	
events organized and carried out by the	
Project representatives for the promotion of	
the Public Notice aimed at assigning the	
mobility Vouchers, guaranteeing the	
involvement of unemployed young people	
covered by the relevant Notice	
organize 2 meetings to promote the public	
notice for mobility vouchers, 1 to young	
people and 1 to host companies, aimed both	
at promoting awareness of the public notice	
for mobility vouchers among young people	
•	

and companies and at raising awareness	
and companies and at raising awareness	
among the main stakeholders by	
encouraging their active involvement in the	
project. The meetings for stakeholders, in	
particular, intend to initiate networking	
processes that can contribute to the	
sustainability of the financed mobility and	
the model implemented (eg signing of	
national memorandum of understanding	
and creation of a cross-border network)	
actively participate in the preparation of an	
animation plan, in line with the strategy and	
objectives of the MOVE ON project, aimed at	
involving SMEs in the Malta area and in	
relation to the productive sectors of interest	
in the MOVE ON project	
organize and manage an awareness	
campaign and develop system actions aimed	
at promoting the Public Notice for the	
assignment of mobility vouchers for	
unemployed young people, at institutions	
and local business communities in Malta,	
whose subjects of interest are SMEs in the	
reference sectors of the project. Specifically:	
blue economy, health and quality of life	
(biotechnologies, food and Mediterranean	
diet, services and networks for human	
health), environmental protection,	
sustainable tourism services	
carry out dissemination actions,	
presentation meetings, information and	
networking, for the promotion of the Public	
Notice in order to reach and involve	
productive actors of interest and specifically:	
companies in the reference sectors,	
employers' associations, trade union	
associations, bilateral bodies, policy makers,	
local authorities etc .	
iocal autiliorities etc.	

definition of a territorial impact strategy for	
the promotion, dissemination and	
capitalization activities envisaged in the	
project	
promotion of partnership actions concerning	
in particular the knowledge of the project	
and the involvement of the reference	
stakeholders of the project (policy makers,	
companies, schools, universities, training	
institutions, employment agencies and	
employment services, etc.) in the Maltese	
territory	
support, assistance and monitoring of the	
actions to disseminate the results and	
capitalize the project	
orientation and direction in the	
implementation of all the dissemination	
phases envisaged in the Communication	
Plan (contents, methods, tools, targets) with	
reference to the territory of the Maltese	
area	
support to the project team during the	
organization phase of the planned	
promotion and dissemination events,	
through the involvement of local	
stakeholders	
implementation of territorial animation	
strategies aimed at raising awareness and	
involving the main territorial stakeholders in	
order to favor the adoption of memorandum	
of understanding and the creation of cross-	
border networking to support transnational	
mobility	
organization of 3 network promotion	
meetings for mobility vouchers aimed at	
stakeholders for promoting awareness of	
the public notice for mobility vouchers	
	<u> </u>

among young people and companies and at raising awareness among the main stakeholders by promoting their active involvement in the project. The meetings for stakeholders, in particular, intend to initiate networking processes that can contribute to the sustainability of the financed mobility and the model implemented (eg signing of national memoranda of understanding and creation of a cross-border network)

Place and Date		
Signature and Stamp	_	
	_	